



RE MAGO

Would Like To Introduce



## MEETING SPACES

DESIGNING SPACES FOR ENGAGING PRESENTATIONS AND POWERFUL COLLABORATION

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## Intro

TODAY, WE UNDERSTAND HOW ESSENTIAL COLLABORATION IS TO FOSTER INNOVATION, ENGAGEMENT AND PRODUCTIVITY IN THE WORKPLACE.

And yet for many, meetings are often a frustrating, painful experience where not enough actually gets done. Many people consider meetings the biggest waste of time in their work week. Even brainstorming sessions often involve the use of simple analog tools like whiteboards, easel charts, and sticky notes. These tools are reliable and easy to use but have limitations.

## MEETING PAIN POINTS

- Takes too long to start a meeting (avg = 12mins)
- Flow of discussion is interrupted when someone tries to share their content
- First person to connect 'drives' the entire meeting
- Ideas can be lost at the end of meeting
- Remote experience is very frustrating. Participants suffer through poor audio/video quality, are unable to see digital and analog content, and are frequently forgotten about, causing them to disengage

## BRAINSTORMING PAIN POINTS

- Hard to share whiteboard or other analog content with remote users
- Hard to take ideas with you after you leave the room. People snap a photo of the whiteboard with their phone
- Iterative brainstorms require us to permanently reserve the room and leave ideas on the wall
- Adaption when utilizing a technology-enabled meeting space is complicated and overwhelming. End users are less likely to use the space for collaboration

# MAKE YOUR MEETING SPACES MORE ENJOYABLE RATHER THAN FRUSTRATING.

In the current digital age, we expect a dynamic, real-time seamless and enjoyable experience. Technology should be used to ensure that we are informed at the same time, in real-time and with information that is relevant. Today, the meeting room is no longer limited to a simple room; it has now extended to applications that people want to use on the go on their smartphones, tablets and personal devices.

Too often, meeting room users experience challenges and distractions that lead to frustration, decreased productivity and decreased efficiency.

## TOP ISSUES USERS EXPERIENCE WITH MEETING ROOM TECHNOLOGY

- Inability to connect personal devices to the display
- Lack of support for video conferencing provider
- Disconnected, missing or faulty equipment
- Inability to edit or collaborate on content in real-time
- Inability to work on the same document in different locations at the same time

Re Mago developed our solution “Valarea Room” to address these unique challenges facing meeting room users. Valarea creates the ultimate collaborative sharing experience between meeting room hardware, personal devices and those with our software. Valarea Room even gives its users the feeling of being in the meeting room from wherever they are, be that at home, on planes, on trains or even boats at sea.

## PROVIDING EASY TO USE SOLUTIONS IN MEETING ROOMS IS MORE CRITICAL THAN EVER

- Companies with happier employees have 80% higher customer satisfaction and 50% lower turnover.
- By 2022, millennials will make up 50% of the global workforce. Due to their unique upbringing and exposure to revolutionary technology, they expect access to relevant technologies.
- Hybrid work is the new remote work. With Valarea in your meeting room and spaces, you will reduce distance disparity for an equal experience for all meeting participants.
- Empower all participants to be active, contributing, and productive team members, no matter where they are.

### CONNECT, ENGAGE, RECAP. THIS IS HOW VALAREA DRIVES REAL RESULTS.

At Re Mago, we set out to enhance collaboration and increase meeting room productivity. Since ease of use and speed were also key factors, we worked closely with our customers and partners to steer our solution in this direction. We took the time to understand meeting room users' behavior and expectations, so your employees, associates and customers can be productive and efficient no matter where they are.

#### Our Valarea solution empowers you to:

##### CONNECT



The fastest and easiest way to connect, launch and control any meeting regardless of the video conferencing provider.

##### ENGAGE



Users can create powerful, engaging presentations. Real-time collaboration and brainstorming can take place both in the meeting room and remotely.

##### RECAP



Save and share comprehensive recaps. Export sessions for your future reference or use.

## WHAT IS VALAREA?

Re Mago Valarea has tackled the top collaboration pain points and reimagined the meeting experience. Imagine walking up and joining any AV conferencing provider meeting with a single tap, sharing content effortlessly, so that you spend your time connecting to people rather than technology. And since you can easily send meeting notes and content, you can communicate outcomes and action points.



## HIGHLIGHTS



### Hassle-free wireless presentation

Share screen wirelessly from any device with Miracast, Airplay or Google Cast.



### One-tap quick app launcher

Setup your favorite apps and launch them with one tap.



### Personal and room calendar view

Easily access personal and shared meetings.



### Personal storage identity transfer

Use your own device and avoid touching the display.



### Proximity Join with BYOD

Connect and transfer your O365, Google Drive or Dropbox accounts.



### Powerful canvas

Sketch and brainstorm on the canvas and on objects. Import documents, videos, images and web pages.

# BENEFITS



## Multi-functionality

Combines HD Video conferencing, Whiteboarding and content sharing



## Ink + touch experience

Low latency ensures responsive writing and drawing, just like pen on paper



## Immersive 4K Display

Dazzling graphics, large screen computing and data visualization engage participants



## Transform group productivity

Enable rapid decision making and support new levels of creativity



## Reduce Travel Costs

Working together from anywhere on any device has never been easier



## Engaging remote experience

Remote participants seamlessly share and annotate with superior audio and video quality, at eye level within room peers



## Easy and intuitive

Valarea Room provides workers a complete solution that includes the best digital tools to brainstorm and create together



## Seamless integration

Aesthetically and functionally, the display integrates beautifully into the modern workplace. Designed to scale, a set of Valarea POD installations can be centrally managed by IT



## Take ideas with you

Pre-installed Valarea app sends a meeting recap to all participants



## Applications

Windows 10 apps are seamlessly integrated, and participants can share their own native apps to the device

## RECOMMENDED SOFTWARE

## VALAREA ROOM

Valarea ROOM is the most advanced software for collaborative environments

### Valarea ROOM (Hub software)



- Secure Kiosk Apps Launcher
- +20 AV providers one-tap to join experience
- Integrated Wireless Display Projection System (Supports Apple Airplay™, Miracast™, Google Cast™)
- Room Workspace (Drag MS Office files, pdf, cad2d/3d, AR files, web pages, audio, video, YouTube & more)
- Digital Signage

### Valarea Free Companion App (BYOD)

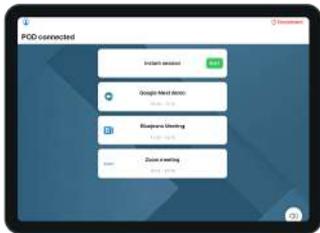


- Personal Calendar o365 proximity credentials transfer
- Cloud Drive connect with proximity credentials transfer
- Trackpad multi-touch controller for Valarea Room with soft keyboard
- Premium features available with Enterprise Host subscription

### Valarea Wireless Touch Controller (option for Valarea Room)



- Dedicated Kiosk mode App for room tabletop setup
- Completely Wireless
- Room Calendar one-tap to join
- Connected Whiteboard with Apple Pencil Support, AR, import documents & more
- Trackpad multi-touch controller for Valarea Room with soft keyboard



### Room Calendar

Instantly start your meeting from the center of the room and control with one touch. Supports more than +20AV providers on the same device.



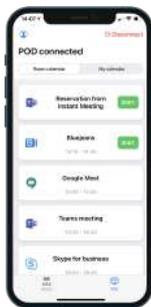
### Trackpad & Keyboard

Valarea WTC App include a wireless trackpad & keyboard input control feature that allows users to control the meeting room from the tablet room device. WTC gives meeting hosts the ability to join meetings, run applications, control the UI with multi-touch & soft keyboard, run room reset and enjoy a connected whiteboard experience with Apple™ Pencil and Android Pen support.



### Connected Whiteboard

Your WTC App includes 1 year of Connected Whiteboard host subscription that allow you to hold productive meetings. This solution is perfect for meeting rooms equipped with passive displays or non-interactive projectors. Valarea WTC supports Apple™ Pencil or Android Pen tablet.



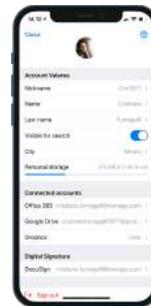
### Personal Calendar & Cloud Drive transfer

Valarea Free Companion App allow you to wirelessly and securely sign onto meeting room displays using proximity detection or QR code to access your personal meetings (MS Teams, Zoom, Webex, Bluejeans, and more) and OneDrive, Google Drive and Dropbox files within the meeting space.



### Trackpad & Keyboard

Valarea Free Companion App includes a wireless trackpad & keyboard input control feature that allows users to control the meeting room from their personal devices. Scanning a QR code on the Valarea Room interface gives meeting participants the ability to join meetings, run applications, control the UI with multi-touch & soft keyboard, run room reset and so much more.



### Unlock Premium Features

Adding an host annual subscription for your BYOD device, you will unlock the premium features that enable a hybrid workplace scenario. Valarea Business host subscription will allow you to create unlimited Room Workspaces, Chat, built-in AV conference, Docusign & more.

## FOCUS ROOMS

Focus rooms provide a space that allows employees to sit down and relax or to work in a more private setting.

Typically, those places are equipped with:

- Passive Display >55"
- Webcam HD with built-in Mic
- BYOD / Wireless Screenshare



### A PRIVATE SPACE TO CALL YOUR OWN

Privacy meets productivity with the Focus Room, a thoughtfully designed personal office that allows you to concentrate on the task at hand.

The Huddle Room seats 4-6 people and is designed for generative collaboration – ideally used when teams are working together for extended periods of time, not only for reviewing and sharing content, but for brainstorming and generating ideas. The wall mounted interactive display video conferencing capabilities make connecting with remote employees effortless, reducing travel time and promoting a quicker decision-making process.

Typically, those places are equipped with:

- **Movable Interactive Display**
- **Video camera HD and Array Mic**
- **BYOD, Wireless Screen Share and co-annotation**



### MAKE ANY PLACE TEAMWORK SPACE

Find the right fit for every team. Whether your space is small and intimate, large enough to need a robust, Valarea experience, or your teams are on the move, you can configure the perfect meeting space with your choice of portable interactive display solutions and accessories, powered by Valarea Room.

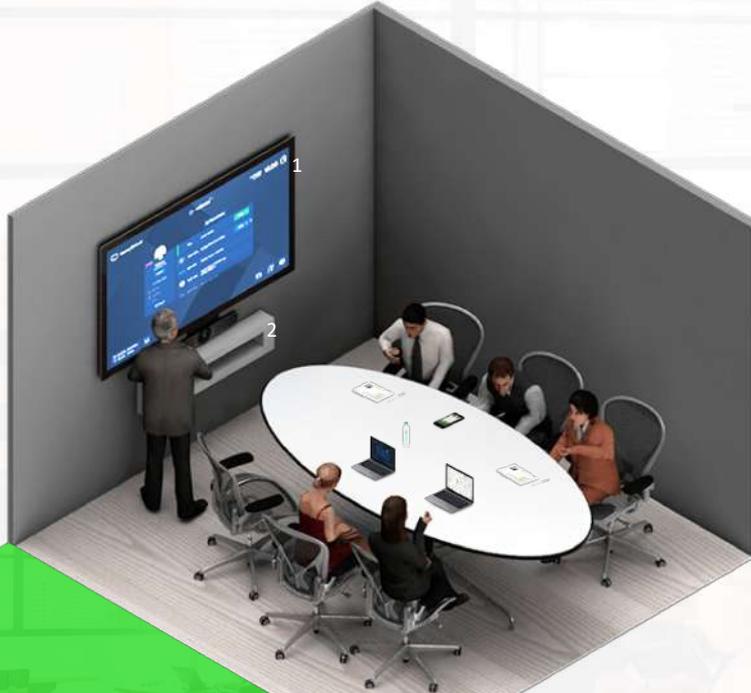
## SMALL MEETING ROOMS

The small meeting room seats 6-8 and is intended for more formal presentations. Laptops can share content to the interactive display wirelessly on the fly. The interactive display powered by Valarea is installed with ample access for all participants to walk up and interact with the device. Task seating incorporates the latest in ergonomics, supporting the back for laptop or personal device use. The conferencing table has a recessed cable management system and access for power/data within the table leg.

- 🟢 **Interactive Display >65"**
- 🟢 **Video camera HD and Array Mic**
- 🟢 **BYOD/BYOM**

### SOLUTION FOR PRESENTING AND COLLABORATING

The most important factor in small and open spaces is connectivity. People require lots of options so they can present quickly and easily using the device of their choice. However, connectivity options in these rooms and areas often vary in a building, especially compared with larger, more traditional meeting spaces. To ensure everyone has consistent and seamless technology access regardless of where they work, we recommend:



## BRIEFING ROOMS

The briefing room, which seats 12 to 30, is the modern boardroom. The interactive display mounted on the wall is the focal point of interactive presentations and discussions. A presenter can seamlessly present content, annotate at the display, stream internet content and invite remote participation using integrated AV conferencing solution. Cable management cubbies are integrated into the conference room table. Tabletop boundary microphones, integrated at the conference room table, and ceiling microphones located over the benches provide optimal speech reinforcement for the far end during audio calls.

- **Dual display interactive or passive**
- **PTZ video camera, multiple Array Mic**
- **Tabletop Touch Controller**

### SOLUTION FOR BETTER EXECUTIVE MEETINGS

Find the right fit for every team. Whether your space is small and intimate, large enough to need a robust, Valarea experience, or your teams are on the move, you can configure the perfect meeting space with your choice of portable interactive display solutions, accessories, powered by Valarea Room.

## DESIGN THINKING ROOMS

By re-designing the workplace or introducing new spaces that are dedicated to innovation projects, they are attempting to increase employee motivation, team performance, innovation management, and the overall innovativeness of the whole organization. Typically, those places are equipped with:

- **Dual interactive projectors setup**
- **Spanned canvas**
- **Ultra wide Camera HD with Array Mic**

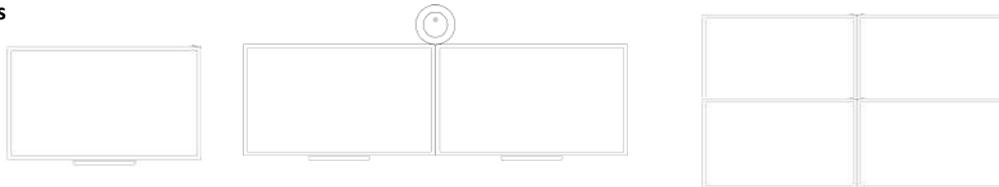
### CREATE, BRAINSTORM & SUPER PRESENT

The Valarea Room system brings all the convenience and flexibility of today's online and touch technologies to traditional, paper-based collaboration. Visualizing information on a large surface is an intuitive way for people to work together, and Re Mago adapts this proven process to the digital age. Using the Valarea Room system combined with dual projectors setup or videowall/ledwall, groups can work on a wall as they've always done, filling it with digital sticky notes, images and other objects to visualize information and brainstorm together.





Passive/interactive displays



Cameras



Controller

USB Touch Controller

No license needed



Lenovo ThinkSmart Controller



Poly GC8 Controller



Logitech Tap Controller

Wireless Touch Controller App



SKU: VAL-WTC-1YR or VAL-WTC-3YR

Companion Free app



Software

Valarea Room

SKU: VPOD-FULL-PERP  
SKU: UPG-VROOM-MTR  
(Perpetual License)



Available options

SKU: VPOD-FULL-UPG1Y  
SKU: VPOD-FULL-UPG2Y  
SKU: VPOD-FULL-UPG4Y  
(Upgrade Right protection)

Compute Unit with Windows 10 OS Ent



intel.



Lenovo.



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